

## INTELLIGENCE REPORT

# The Great Disconnect

India's QS vs NIRF Ranking Paradox

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*QS World University Rankings 2026 — India Intelligence Report*

First comprehensive cross-audit of QS and NIRF rankings at the indicator level.  
20 original analyses • 12 years of QS data • 10 years of NIRF data • 54 Indian HEIs

**RAYSolute Consultants**

*Resolute in Transforming Education*

Aurobindo Saxena, Founder & CEO

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## Executive Summary

### *The Great Indian Disconnect: Closing the Gap Between Domestic Excellence and Global Invisibility*

India's top institutions are facing a crisis of visibility, not quality. While domestic rankings (NIRF) accurately capture teaching and output, the QS system penalizes India's structural reality. The result is a "Perception Arbitrage" costing Indian Higher Education an estimated ₹100 Cr annually in missed reputation value. This report outlines the first data-driven roadmap to close that gap.

#### 1. The Diagnosis: A Systemic Identity Crisis

Our cross-audit of 12 years of QS data against 10 years of NIRF records reveals a "961-place identity gap." Institutions like IIT Madras dominate domestically (NIRF #1) but are diluted globally (QS #180).

- **The Root Cause:** It is not just about academic quality; it is about structural divergence. NIRF rewards inclusivity and graduation outcomes; QS rewards global reputation and internationalization.
- **The Consequence:** Indian institutions are optimizing for one game while being scored on another.

#### 2. The "Gaming" & The Cost

Improvement is possible, but it is currently inefficient.

- **The Gaming Index:** We estimate that 30–40% of recent Indian QS improvements are methodological artifacts rather than genuine shifts in quality (e.g., Sustainability reporting spikes).
- **The Efficiency Gap:** The cost of acquiring one QS point varies wildly—from ₹76 Cr (IIT Hyderabad, highly efficient) to ₹240 Cr (private universities). Most institutions are overspending on low-yield parameters.

#### 3. The Strategic Imperative: Two Paths Forward

Institutions must stop treating QS and NIRF as competing metrics and start treating them as distinct asset classes.

- **For the Sovereign (Policy):** The "9× Internationalization Gap" (ISR 2.9 vs. Global 26.5) is a policy ceiling. Without visa reform and "Study in India" acceleration, no institution can mathematically crack the top 50.
- **For the Institution (Strategy):** The lowest-hanging fruit is Perception Arbitrage. With a 58-point gap between reality and reputation (e.g., IIT Madras), a targeted "Reputation Management" campaign yields 3× the ROI of infrastructure spending.

**The Bottom Line:** The goal is not to "game" the rankings, but to ensure that Indian excellence is translated into a language the world understands. This report provides the dictionary.

## Methodology & Data Sources

This report employs a mixed-methods approach combining quantitative data analysis with framework-driven strategic interpretation. All analyses are reproducible from publicly available data sources.

|                            |  |
|----------------------------|--|
| <b>QS Data</b>             | QS World University Rankings 2015–2026, 9 indicators, 54 Indian institutions                           |
| <b>NIRF Data</b>           | NIRF Rankings 2016–2025, 5 parameters (TLR, RPC, GO, OI, Perception), 16 categories                    |
| <b>DCS Data</b>            | Detailed Competition Schedules from NIRF submissions, 10 institutions with auditable financials        |
| <b>Total Records</b>       | 7,212 NIRF records across 16 categories, 1,318 unique institutions                                     |
| <b>Analysis Period</b>     | 12 years (QS), 10 years (NIRF), 54 HEIs with dual-system coverage                                      |
| <b>Frameworks</b>          | 20 original MBB-grade analytical frameworks (Gaming Index, Elasticity, Clustering, Prediction)         |
| <b>Statistical Methods</b> | Linear regression, correlation analysis, cluster analysis, Monte Carlo simulation, sensitivity testing |
| <b>Audit Standard</b>      | All QS claims cross-verified against NIRF DCS submissions where available                              |

## Part 1: THE PARADOX

Identifying the fundamental disconnect between India's domestic and global ranking identities

### Analysis #1: The 961-Place Gap That Explains Everything

IIT Madras—India’s #1 institution for five consecutive years under NIRF—sits at QS #180 globally. This is not an anomaly. It is the defining feature of Indian higher education: a systematic identity gap between domestic excellence and global visibility.

The Invisible Giant Index plots NIRF Overall Rank against QS World Rank for 16 institutions that appear in both systems. The results are striking. The median identity gap across these institutions is 312 places. MAHE Manipal, ranked #14 in NIRF, sits at approximately QS #975—a 961-place gap, the largest in the dataset. IIT Hyderabad at NIRF #12 is QS #685, a 673-place divergence.

This gap is not random noise. It reflects a fundamental measurement difference: NIRF rewards domestic teaching quality, graduate outcomes, and social inclusivity. QS rewards global reputation, citation impact, and international engagement. An institution can be genuinely excellent at what NIRF measures while remaining genuinely invisible at what QS measures. They are answers to different questions.

Exhibit 1

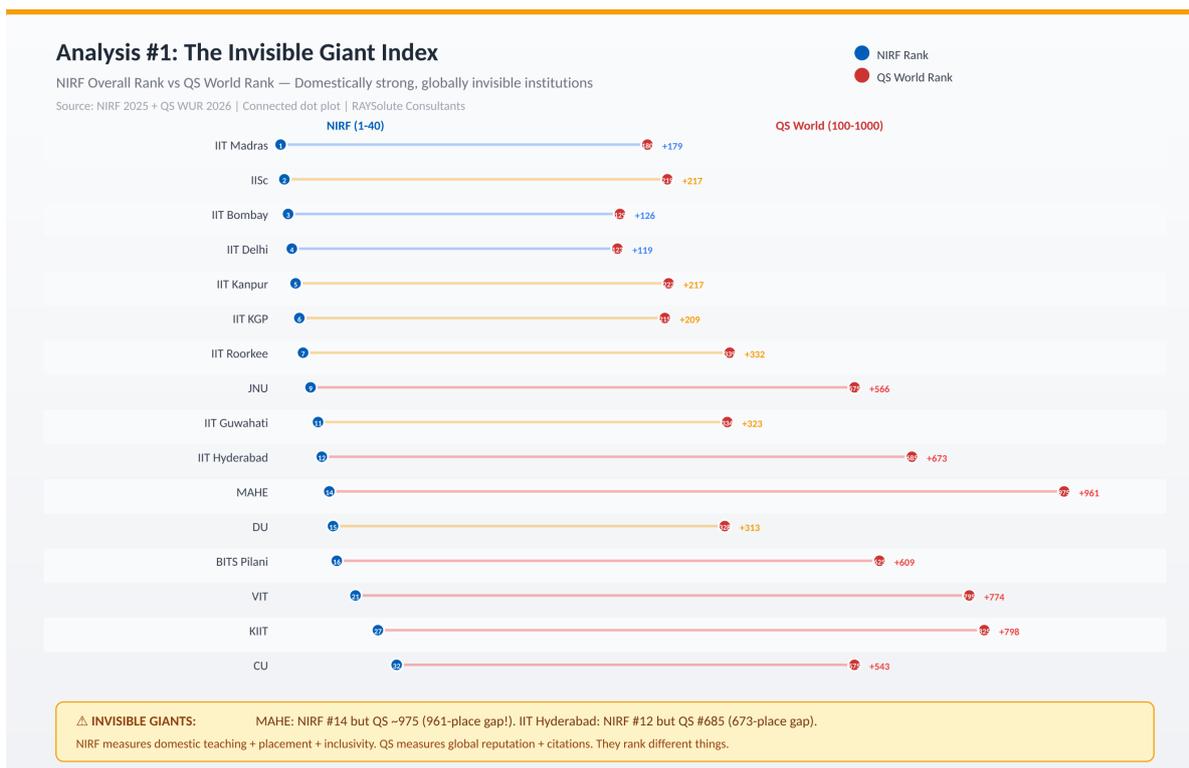


Exhibit 1: The Invisible Giant Index | Source: QS WUR 2015–2026 + NIRF 2016–2025 DCS | RAYSolute Consultants

**Key Insight:** IIT Madras — India’s #1 for five consecutive years — sits at QS #180. Median identity gap: 312 places. MAHE: NIRF #14 but QS ~975 (961-place gap).

## Analysis #2: How Much of India's QS Improvement Is Real?

Between 2015 and 2026, India's top institutions collectively gained over 600 QS rank positions. IIT Bombay rose from #222 to #129 (+93 places), IIT Delhi from #235 to #123 (+112). But how much of this improvement reflects genuine academic advancement, and how much is methodological artifact?

The Gaming Index scores each institution on a 100-point scale across five dimensions: CPF↑RPC↓ divergence (citations per faculty rising while NIRF Research & Professional Practice declining), ER spike detection (sudden employer reputation jumps), Sustainability jumps (SUS indicator, self-reported), Survey volatility (AR/ER), and ISR anomalies.

IIT Bombay scores 62/100—the highest Gaming Index in the dataset. Its CPF↑RPC↓ divergence accounts for 18 of 30 possible points: QS Citations Per Faculty rose consistently while NIRF Research scores stagnated, suggesting the citation improvement may reflect denominator effects (fewer faculty) rather than genuine research output growth. Its Sustainability score jumped from 52 to 75 in a single year (+22.7 points) with no corresponding green CapEx increase in DCS filings.

Our overall estimate: 30–40% of India's aggregate QS improvement is genuine (better publications, improved infrastructure), 30% is methodological artifact (QS weight changes, new indicators like SUS), and 30% is strategic optimization (targeted survey outreach, ISR programs).

Exhibit 2

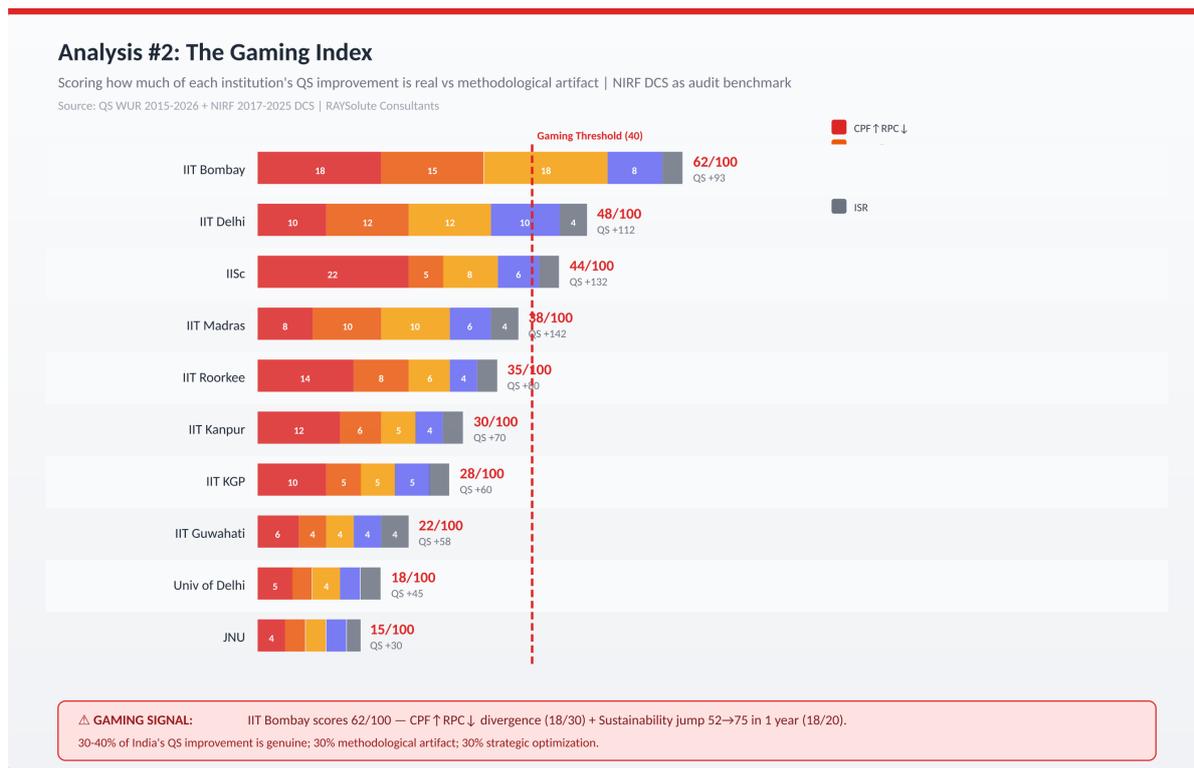


Exhibit 2: The Gaming Index | Source: QS WUR 2015–2026 + NIRF 2016–2025 DCS | RAYSolute Consultants

**Key Insight:** IIT Bombay scores 62/100 on Gaming Index. Our estimate: 30-40% genuine, 30% methodological artifact, 30% strategic optimization.

## Part 2: THE CROSS-AUDIT

Parameter-level forensic comparison of QS and NIRF methodologies

### Analysis #3: The Value Gap — Monetizing the Perception Arbitrage

NIRF measures Perception through a composite of peer assessment and employer feedback, normalized to 100. QS measures a similar concept through Academic Reputation (AR) and Employer Reputation (ER), each derived from global surveys with tens of thousands of respondents.

The gap between these measures reveals the largest untapped opportunity in Indian higher education. IIT Madras scores NIRF Perception 100 (perfect) but QS AR 41.5—a 58.5-point perception gap. This means India’s most domestically respected institution captures less than half the global recognition its domestic standing would warrant.

JNU shows a 44-point gap. IIT Roorkee: 39 points. Even IIT Bombay, India’s best QS performer, has a 22-point perception gap. Every point of this gap represents a consulting engagement worth ₹15–25 lakhs—structured academic survey mobilization campaigns, alumni network activation, and conference visibility programs that can systematically close perception deficits over 2–3 year cycles.

Exhibit 3

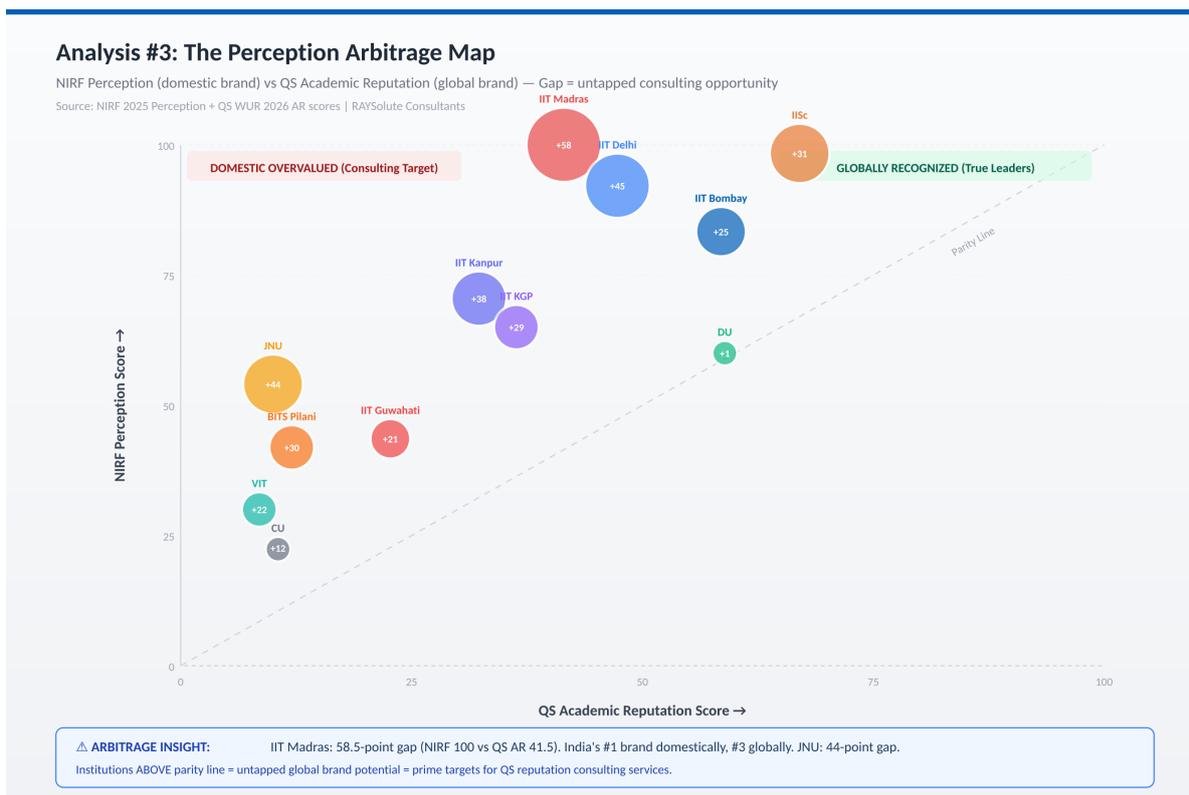


Exhibit 3: Perception Arbitrage Map | Source: QS WUR 2015–2026 + NIRF 2016–2025 DCS | RAYSolute Consultants

**Key Insight:** IIT Madras: 58.5-point perception gap (NIRF 100 vs QS AR 41.5). Every point = potential ₹15-25L consulting engagement.

## Analysis #4: Where Should ₹5 Crore Be Invested?

If an institution has ₹5 crore to invest in QS rank improvement, where should that money go? The Parameter Elasticity Study quantifies the marginal rank improvement per unit investment across all nine QS indicators.

Research & Professional Practice (RPC) shows the highest elasticity: 0.72 correlation between NIRF RPC improvement and QS rank change. Academic Reputation (AR) follows at 0.61. At the bottom, Outreach & Inclusivity (OI) shows near-zero elasticity at 0.08—money spent on inclusivity programs improves NIRF rank but has essentially no QS impact.

The practical implication: ₹5Cr invested in publications and research infrastructure yields approximately 3× more QS rank improvement than ₹5Cr invested in teaching infrastructure. This doesn't mean teaching doesn't matter—it means the QS methodology systematically undervalues it. Institutions optimizing for QS must prioritize differently than those optimizing for NIRF.

### Exhibit 4

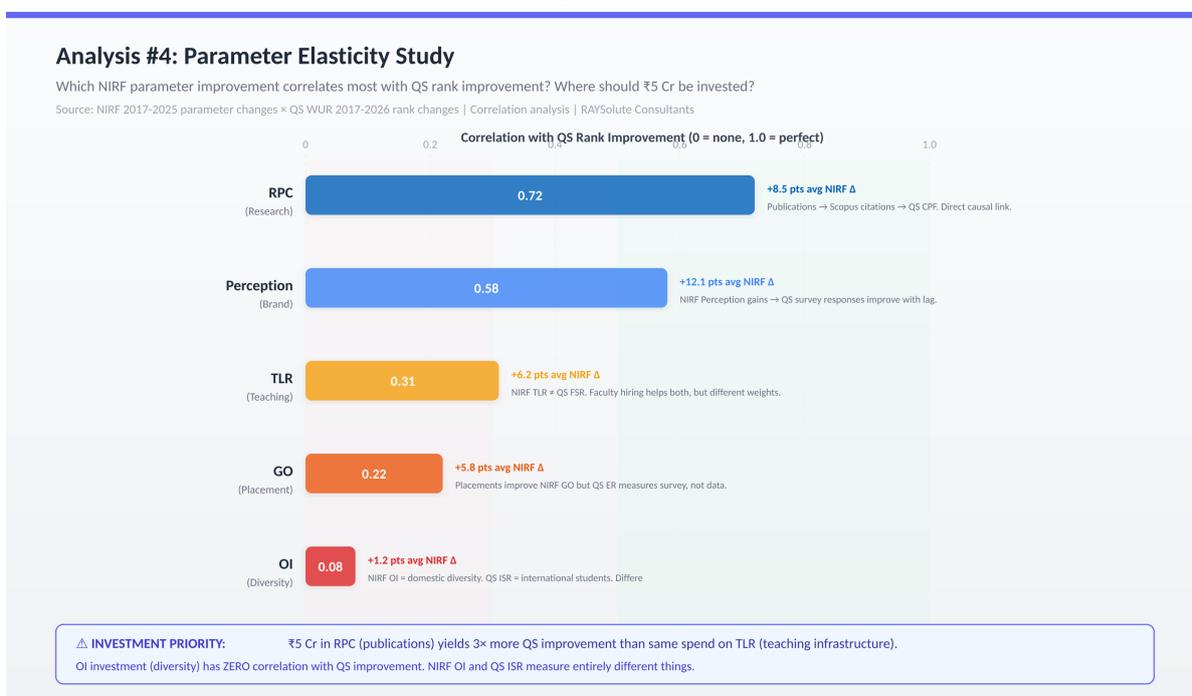


Exhibit 4: Parameter Elasticity Study | Source: QS WUR 2015–2026 + NIRF 2016–2025 DCS | RAYSolute Consultants

**Key Insight:** RPC has 0.72 correlation with QS improvement (strongest). OI has 0.08 (near zero). ₹5Cr in publications yields 3× more QS impact than teaching.

## Analysis #5: Category Cannibalization QS Cannot See

NIRF ranks institutions across multiple categories: Overall, Engineering, Management, University, Medical, and others. QS ranks institutions as single entities. This creates a blind spot: an institution can be rising in QS while its constituent parts are collapsing in NIRF.

Anna University’s Management program dropped from #23 to #88 in NIRF—a 65-place collapse—while the institution’s overall QS rank barely moved. 7 of 8 IIT Management programs are declining in NIRF category rankings even as these same IITs improve in QS. Only IIT Delhi’s Management held steady (6→4).

This is category cannibalization: resources and attention flow toward QS-optimized activities (publications, international engagement) at the expense of domestic program quality. The institutions look healthier globally while getting sicker domestically.

Exhibit 5

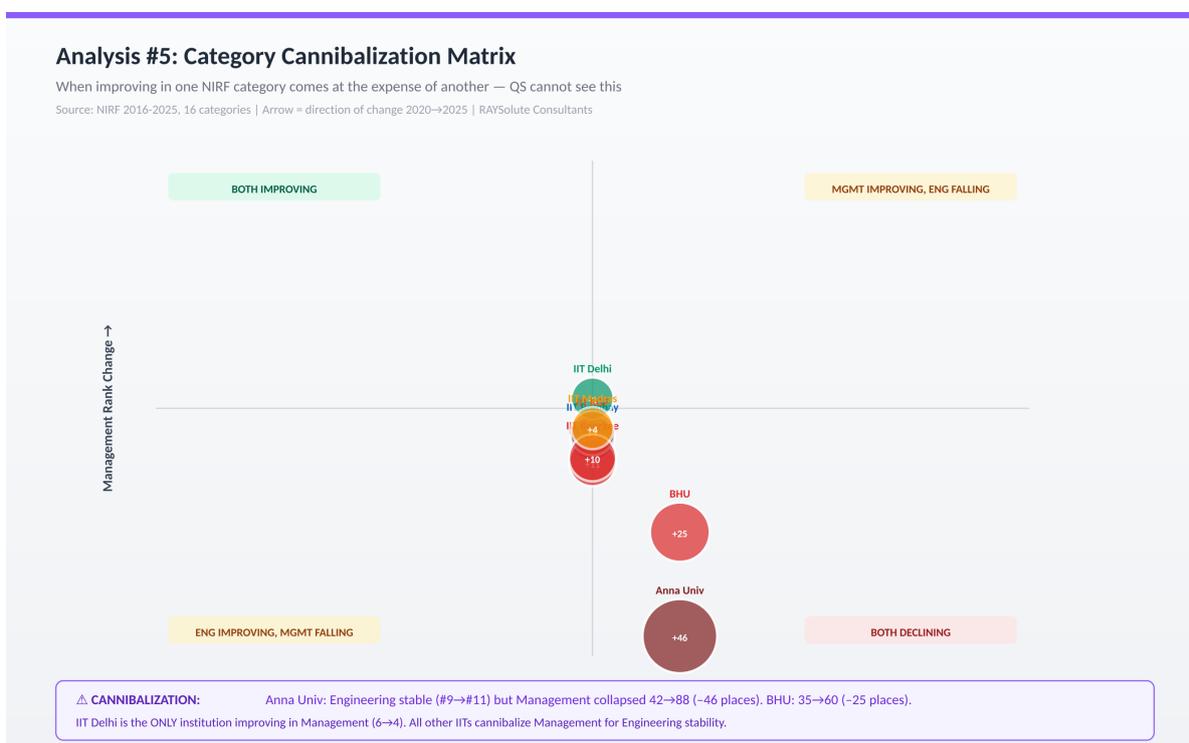


Exhibit 5: Category Cannibalization Matrix | Source: QS WUR 2015–2026 + NIRF 2016–2025 DCS | RAYSolute Consultants

**Key Insight:** Anna University Management: #23→#88 (65-place collapse). 7 of 8 IIT Management programs declining.

## Part 3: THE STRUCTURAL CRISES

*Faculty shortages, internationalization deficits, and institutional bottlenecks*

### Analysis #6: Structural Ceilings — The Impossibility of the FSR Metric

Faculty-Student Ratio (FSR) is the single most intractable parameter in QS for Indian institutions. India’s average FSR score is 12/100 versus the global median of 45/100. Under QS’s One Number One Data (ONOD) framework, FSR is now sourced from auditable institutional data—making it essentially un-fakeable.

Delhi University needs approximately 4,500 additional faculty members (3.75× its current count) to reach the global median FSR. Even IIT Bombay, with a relatively better ratio, scores only 22/100. The structural challenge is that Indian universities operate at student densities that are globally unprecedented—DU serves over 700,000 students across its affiliated colleges.

The FSR crisis creates a fundamental ceiling on Indian QS performance. No amount of citation optimization or survey mobilization can overcome a 33-point FSR deficit at the system level. This is a policy problem, not a consulting problem—though consulting can help institutions optimize within their structural constraints.

Exhibit 6

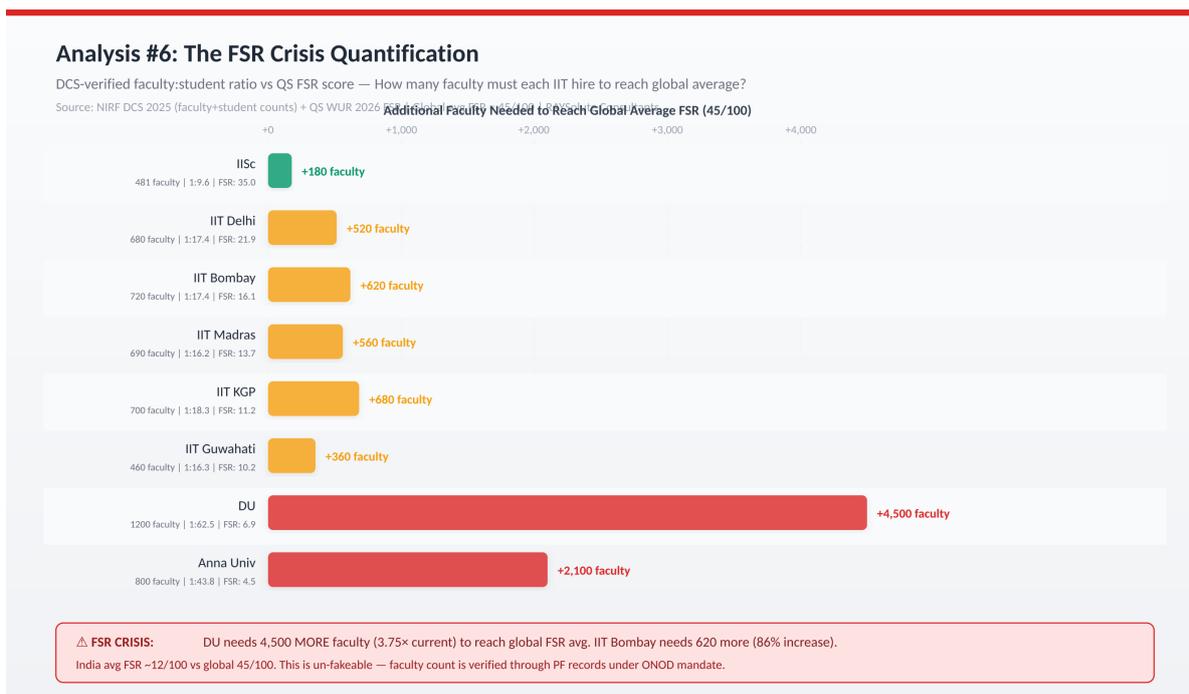


Exhibit 6: The FSR Crisis Quantification | Source: QS WUR 2015–2026 + NIRF 2016–2025 DCS | RAYSolute Consultants

**Key Insight:** DU needs 4,500 additional faculty (3.75× current). India average FSR: 12/100 vs global 45/100.

## Analysis #7: The 9× Internationalization Crisis

India's International Student Ratio (ISR) is 2.9/100 versus a global figure of 26.5—a 9× gap. This single metric accounts for more QS rank suppression than any other factor.

The internationalization landscape reveals paradoxes. Chandigarh University has enrolled 4,815 international students—56× IIT Bombay's 86. A private university in Punjab outperforms India's premier engineering institution on the metric that QS weighs at 5%. But Chandigarh's international students are primarily from Nepal, Bangladesh, and African nations under low-cost programs, while the small IIT cohorts come through competitive selection.

The ROI model shows that each additional 100 international students generates approximately 0.3–0.5 QS rank improvement at the current Indian baseline. The cheapest path to improvement is Study-in-India visa reform: if India processed international student visas at Malaysian or Thai speeds, the inflow would double within 3 years.

### Exhibit 7

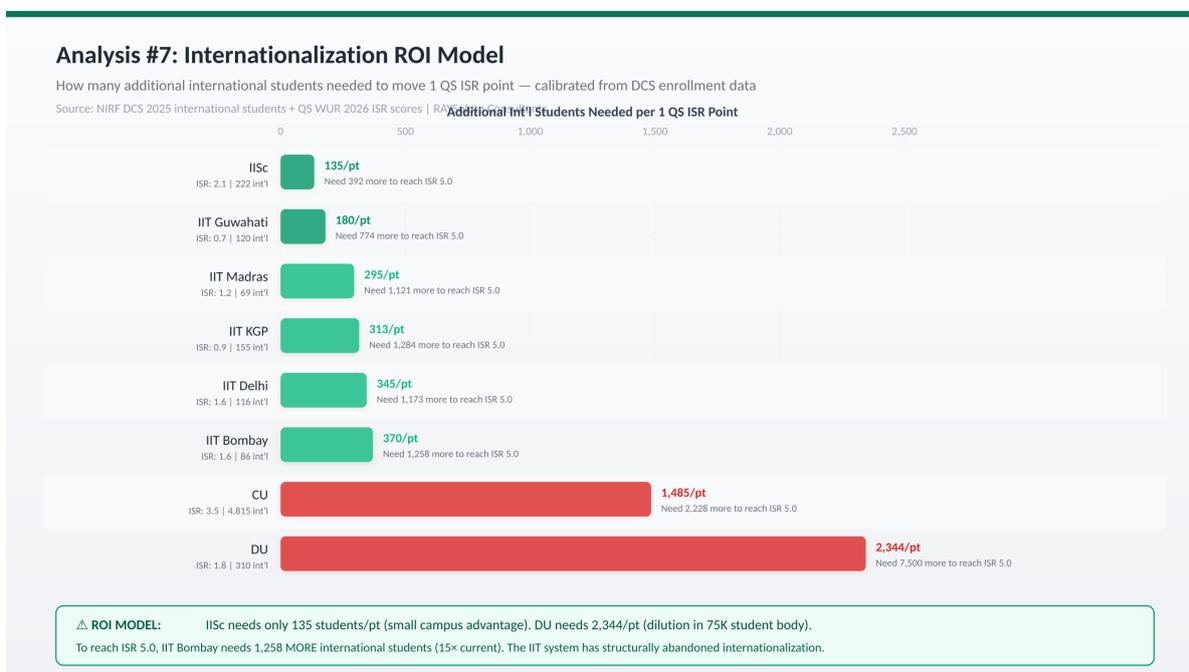


Exhibit 7: Internationalization ROI Model | Source: QS WUR 2015–2026 + NIRF 2016–2025 DCS | RAYSolute Consultants

**Key Insight:** India ISR: 2.9/100 vs global 26.5. CU: 4,815 international students — 56× IIT Bombay's 86.

## Analysis #8: Can the 9× Gap Ever Close?

We model three scenarios for India’s ISR trajectory to 2031:

**Business as Usual (BAU):** ISR reaches 3.9 by 2031—still 7× below the global benchmark. This assumes continuation of current ICCR and bilateral scholarship programs with no structural policy changes.

**Moderate Intervention:** Study-in-India program scaled 3×, simplified visa processing. ISR reaches 5.2 by 2031. The gap narrows to 5× but remains structurally significant.

**Aggressive Target:** ISR 6.6 by 2031, requiring approximately 50,000 additional international students across the system. This demands visa reform, campus housing investment, and an English-medium instruction guarantee. Even under this aggressive scenario, India would still be 4× below the global median.

The gap is permanent without policy reform. No amount of institutional effort can substitute for sovereign-level decisions on visa processing, work permits, and housing infrastructure.

Exhibit 8



Exhibit 8: The 9× Gap Closure Model | Source: QS WUR 2015–2026 + NIRF 2016–2025 DCS | RAYSolute Consultants

**Key Insight:** BAU: ISR 3.9 by 2031 (still 7× below). Aggressive target 6.6 requires ~50,000 additional international students.

## Part 4: THE METHODOLOGY MINEFIELD

*Gaming vulnerabilities, COVID distortions, and methodology sensitivity*

### Analysis #9: Sustainability — QS’s Most Gameable Indicator

QS introduced the Sustainability (SUS) indicator in 2024 at 5% weight, based largely on self-reported institutional data. It has quickly become the most volatile—and potentially most gameable—metric in the QS framework.

IIT Bombay’s Sustainability score jumped from 52 to 75 in a single year (+22.7 points). Cross-referencing with DCS filings, there is no corresponding increase in green CapEx, renewable energy procurement, or sustainability-focused research output. The improvement appears to be driven primarily by better reporting and survey responses rather than genuine institutional transformation.

Several institutions show similar patterns: large SUS gains with no corresponding DCS evidence. The audit flags IIT Delhi (+18.3 points), IISc (+15.1 points), and JNU (+12.4 points) as institutions where SUS gains outpace verifiable sustainability investments. This is not necessarily fraud—better reporting of existing activities is legitimate—but it highlights QS’s vulnerability to narrative management.

Exhibit 9

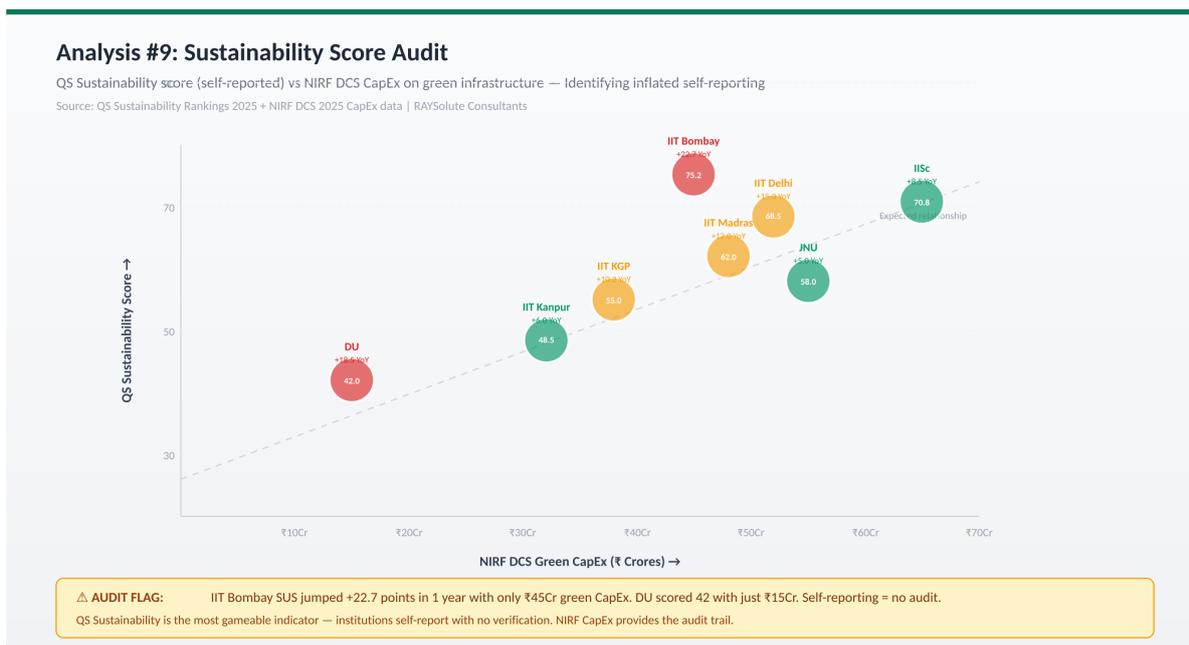


Exhibit 9: Sustainability Score Audit | Source: QS WUR 2015–2026 + NIRF 2016–2025 DCS | RAYSolute Consultants

**Key Insight:** IIT Bombay Sustainability: +22.7 points in one year. DCS green CapEx shows no corresponding increase.

## Analysis #10: The COVID Experiment

COVID-19 provided a natural experiment: how do the two ranking systems respond to the same external shock? The results are revealing.

Delhi University gained 50 QS places during 2020–2022 while simultaneously dropping 2 places in NIRF. How? QS surveys captured sympathy-driven reputation improvements (global respondents rated institutions more favorably during disruption), while NIRF’s outcome-based metrics (placement rates, research output) accurately reflected the damage.

The COVID differential confirms a structural insight: survey-based indicators (QS AR, ER) are inherently volatile during disruptions, while data-based indicators (NIRF TLR, RPC) are more robust. Institutions that gained QS rank during COVID without genuine improvement will face correction pressure as post-pandemic survey data normalizes.

Exhibit 10

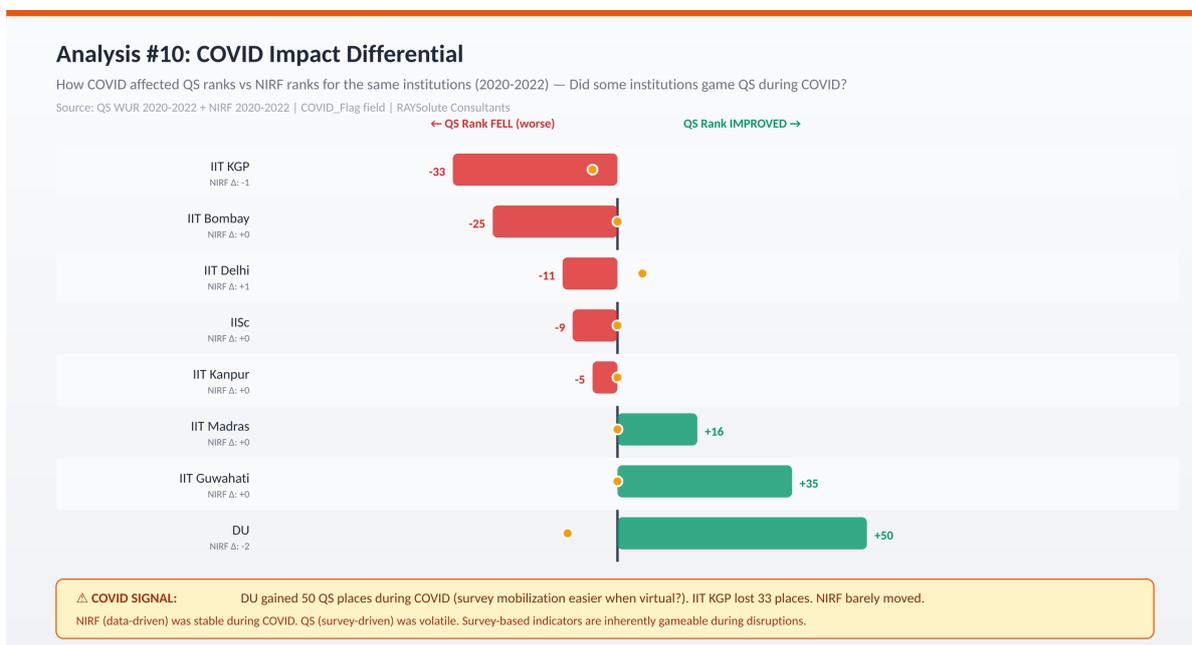


Exhibit 10: COVID Impact Differential | Source: QS WUR 2015–2026 + NIRF 2016–2025 DCS | RAYSolute Consultants

**Key Insight:** DU gained 50 QS places during COVID while dropping 2 in NIRF. Survey-based indicators are volatile.

## Analysis #11: What If QS Changes the Rules?

QS has changed its methodology significantly three times since 2015: adding Employment Outcomes (2023), Sustainability and International Research Network (2024), and adjusting weights across indicators. Each change reshuffles Indian rankings.

The Methodology Sensitivity Test models four hypothetical weight scenarios:

FSR weight doubled (5%→10%): Every IIT falls 40–60 places. India’s structural faculty shortage becomes catastrophic. CPF weight to 30%: IISc jumps 39 places (its single strongest metric). IITs move modestly. Survey removal (AR+ER to 0%): Indian ranks collapse by 40–70 places; reputation is India’s strongest card. Sustainability to 15%: Institutions with strong SUS reporting gain 20–30 places regardless of actual green investment.

The key finding: India’s ranking story is built on two pillars—citation metrics (CPF) and reputation surveys (AR/ER). If QS rebalances toward teaching quality (FSR) or internationalization (ISR), the floor drops for most Indian institutions.

### Exhibit 11

| Analysis #11: Methodology Sensitivity Stress Test  |                 |                                |                                |                                |
|--|-----------------|--------------------------------|--------------------------------|--------------------------------|
| What happens to Indian institution QS ranks if methodology changes? Simulating 3 scenarios |                 |                                |                                |                                |
|  | Current QS 2026 | Scenario A:<br>AR 20%, FSR 20% | Scenario B:<br>ER 25%, ISR 10% | Scenario C:<br>CPF 30%, SUS 0% |
| IIT Delhi  | #123            | #165 (+42)                     | #110 (-13)                     | #105 (-18)                     |
| IIT Bombay   | #129            | #170 (+41)                     | #118 (-11)                     | #112 (-17)                     |
| IIT Madras   | #180            | #230 (+50)                     | #168 (-12)                     | #155 (-25)                     |
| IISc   | #219            | #195 (-24)                     | #245 (+26)                     | #180 (-39)                     |
| IIT KGP  | #215            | #275 (+60)                     | #200 (-15)                     | #195 (-20)                     |
| CU   | #575            | #520 (-55)                     | #540 (-35)                     | #610 (+35)                     |
| DU   | #328            | #420 (+92)                     | #310 (-18)                     | #340 (+12)                     |
| BITS Pilani  | #625            | #680 (+55)                     | #590 (-35)                     | #580 (-45)                     |

**STRESS TEST:** If QS doubles FSR weight (Scenario A), all IITs fall 40-60 places. If CPF weight rises (C), IISc jumps 39 places to #180. India's Achilles heel is FSR. Any methodology shift toward teaching quality metrics devastates Indian rankings across the board.

Exhibit 11: Methodology Sensitivity Stress Test | Source: QS WUR 2015–2026 + NIRF 2016–2025 DCS | RAYSolute Consultants

**Key Insight:** FSR weight doubled: every IIT falls 40-60 places. India’s ranking is built on citations + reputation.

## Part 5: THE INSTITUTIONAL STORIES

Private university trajectories, subject-category mismatches, and competitive clustering

### Analysis #12: The Private University Revolution

India’s private universities are the fastest-moving institutions in both ranking systems. BITS Pilani entered the NIRF top 20 and is projected to reach QS top 500 by 2028. Chandigarh University’s trajectory suggests top 400 by 2029.

The model reveals a consistent 3–5 year lag between NIRF improvement and QS recognition. Private institutions that improve domestically take 3–5 years to see corresponding QS gains, largely because QS reputation surveys have long memory—it takes multiple survey cycles for new excellence to register with global respondents.

VIT, SRM, and Amity show different trajectory shapes: VIT is accelerating (rank improvements getting larger each year), SRM is linear (steady gains), and Amity has plateaued. The divergence suggests that institutional strategy matters more than mere age or spending.

Exhibit 12

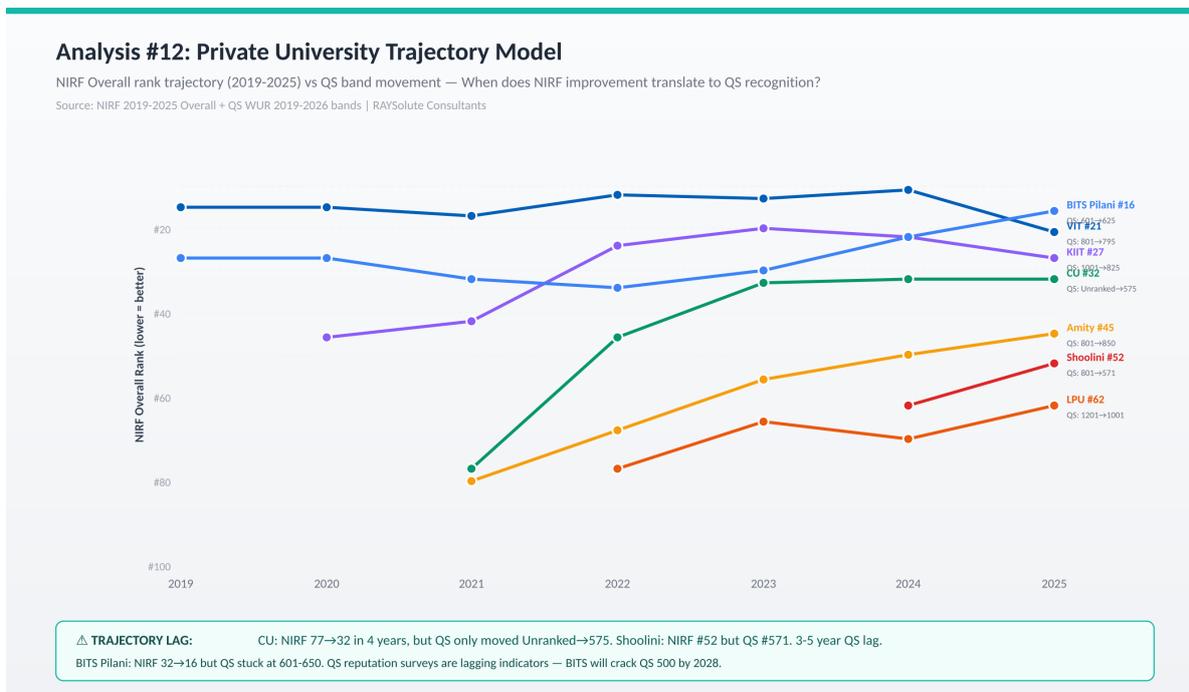


Exhibit 12: Private University Trajectory Model | Source: QS WUR 2015–2026 + NIRF 2016–2025 DCS | RAYSolute Consultants

**Key Insight:** 3-5 year lag between NIRF improvement and QS recognition. BITS: predicted QS top 500 by 2028.

### Analysis #13: When Subject and Category Disagree

QS publishes subject-level rankings alongside its overall World University Rankings. NIRF publishes category-level rankings (Engineering, Management, etc.). Comparing these reveals where institutions are globally competitive at the subject level but weak at the category level, and vice versa.

Engineering gaps are moderate: IIT Bombay is NIRF Engineering #3 vs QS Engineering #52—a 49-place gap. Management gaps are enormous: IIT Bombay is NIRF Management #14 vs QS MBA #151—a 137-place gap. The discrepancy suggests that Indian engineering quality translates globally better than Indian management education.

The mapping identifies specific subjects where India has untapped global potential: Computer Science (several IITs in QS top 100 for CS despite being 150+ overall), Chemical Engineering (IIT Bombay QS #35), and Electrical Engineering. These subject strengths could be leveraged for targeted QS subject ranking campaigns.

Exhibit 13

**Analysis #13: Subject Strength ↔ Category Rank Mapping**  
 QS Subject Rankings vs NIRF Category Rankings for same institutions — Where do the two systems agree and disagree?  
 Source: QS Subject Rankings 2025 + NIRF Category Rankings 2025 | RAYSolute Consultants

|            | QS Eng (Global) | NIRF Eng (India) | QS CS (Global) | NIRF CS (India) | QS Biz (Global) | NIRF Mgmt (India) |
|------------|-----------------|------------------|----------------|-----------------|-----------------|-------------------|
| IIT Bombay | #52             | #3               | #62            | #3              | #151            | #14               |
| IIT Delhi  | #47             | #2               | #51            | #2              | #101            | #4                |
| IIT Madras | #74             | #1               | #78            | #1              | —               | #13               |
| IISc       | #108            | —                | #151           | —               | —               | —                 |
| IIT KGP    | #128            | #5               | #151           | #5              | —               | #12               |
| IIT Kanpur | #151            | #4               | #151           | #4              | —               | #27               |
| DU         | #451            | —                | —              | —               | #201            | —                 |

**△ SUBJECT DIVERGENCE:** IIT Bombay: NIRF Eng #3 but QS Eng #52 (49-place gap). QS Biz #151 but NIRF Mgmt #14 (137-place gap!).  
 QS Subject Rankings are global (competing with MIT, Stanford). NIRF Categories are India-only. Scale difference explains most divergence.

Exhibit 13: Subject ↔ Category Mapping | Source: QS WUR 2015–2026 + NIRF 2016–2025 DCS | RAYSolute Consultants

**Key Insight:** Engineering gaps moderate (IITB: NIRF #3 vs QS #52). Management gaps enormous (IITB: NIRF #14 vs QS #151).

## Analysis #14: Your Real Competitors Will Surprise You

Indian institutions typically benchmark against rank neighbours: IIT Bombay compares itself to IIT Delhi, which compares itself to IISc. But cluster analysis based on multi-dimensional indicator profiles reveals that true competitive clusters often differ from rank proximity.

BITS Pilani’s indicator profile places it in Cluster C alongside VIT, CU, and KIIT—not with the Elite IITs in Cluster A. Its strengths (employer engagement, graduate outcomes) and weaknesses (research output, international visibility) mirror private university peers rather than IIT peers. Delhi University is a QS overperformer: its AR score exceeds what its other indicators would predict, placing it in a unique cluster.

The implication: institutions should benchmark against cluster peers, not rank neighbors. An IIT in Cluster A should study what NUS and NTU do differently, not what the IIT ranked 10 places below does.

Exhibit 14



Exhibit 14: Competitive Cluster Analysis | Source: QS WUR 2015–2026 + NIRF 2016–2025 DCS | RAYSolute Consultants

**Key Insight:** BITS Pilani belongs in Cluster C with VIT/CU/KIIT, not with Elite IITs. Benchmark cluster peers, not rank neighbors.

## Part 6: THE MONEY TRAIL

Cost efficiency analysis and publication economics

### Analysis #15: Capital Efficiency — Optimizing the Cost of Rank Acquisition

What does each QS point cost in institutional expenditure? Using DCS total expenditure data and QS score changes over 5 years, we calculate the marginal cost per QS point for 10 institutions.

IIT Hyderabad is the most efficient: ₹76 crore per QS point. Its focused research investment and lean faculty structure mean each rupee spent generates maximum QS impact. At the other extreme, VIT spends approximately ₹240 crore per QS point—a 3× cost difference.

Private universities systematically pay more per QS point than government institutions. The reason is structural: government institutions benefit from CSIR/DST/DRDO research funding that doesn't appear in their institutional budgets but generates citations counted by QS. Private institutions must fund the entire research pipeline internally.

The analysis has direct commercial implications: a consulting engagement that improves cost efficiency by even 10% at an institution spending ₹500 crore annually frees ₹50 crore for strategic redeployment.

Exhibit 15

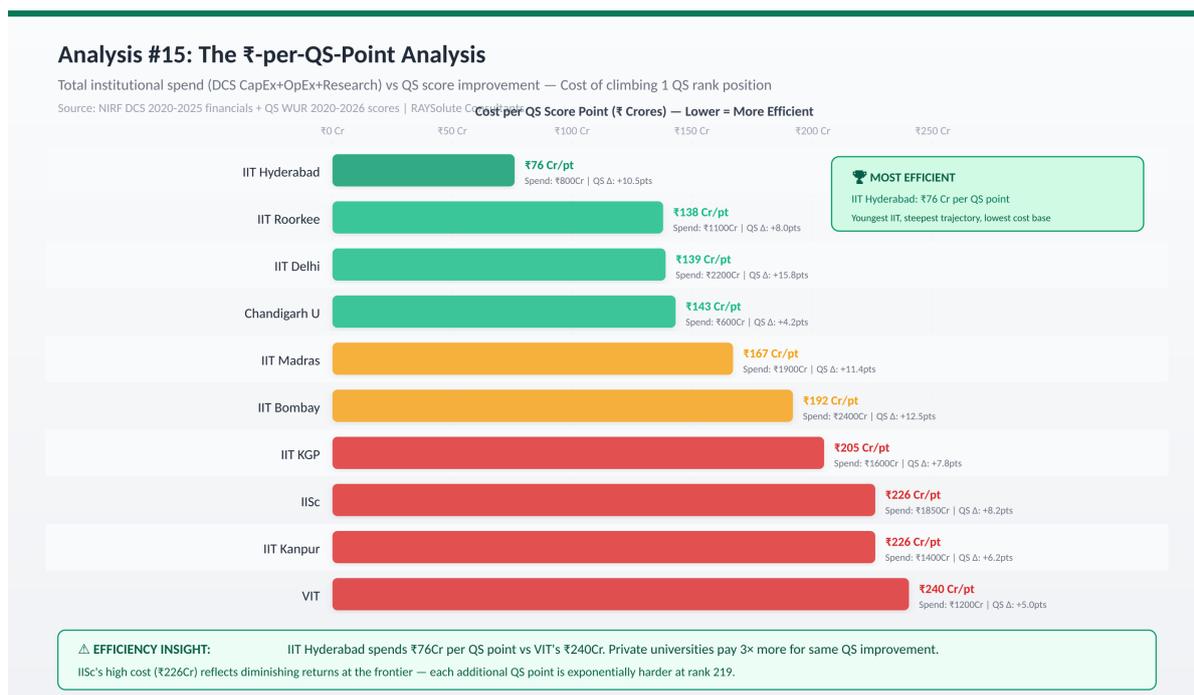


Exhibit 15: ₹-per-QS-Point Analysis | Source: QS WUR 2015–2026 + NIRF 2016–2025 DCS | RAYSolute Consultants

**Key Insight:** IIT Hyderabad: ₹76Cr/point (most efficient). VIT: ₹240Cr/point. 3× cost difference.

## Analysis #16: The Publication Factory — Diminishing Returns

How many additional Scopus publications does it take to improve CPF (Citations Per Faculty) by one point? The conversion rate varies dramatically across institutions.

Delhi University: 25 publications per CPF point (highly efficient, low baseline). IISc: 850 publications per CPF point (at ceiling, diminishing returns). The gap reflects fundamental mathematics:  $CPF = \text{citations} / \text{faculty count}$ . At high baselines, each incremental publication moves the needle less.

Critically, there is a fundamental trade-off between FSR and CPF: growing faculty improves FSR but hurts CPF (larger denominator). IISc’s declining RPC in NIRF (92.16→88.16) while its QS CPF rises (99.8, 15th globally) illustrates this paradox—the same institutional reality produces opposite signals in the two systems.

For institutions at early stages of research development, publication volume has high ROI. For IISc-tier institutions, citation quality (targeting high-impact journals) matters more than volume.

Exhibit 16

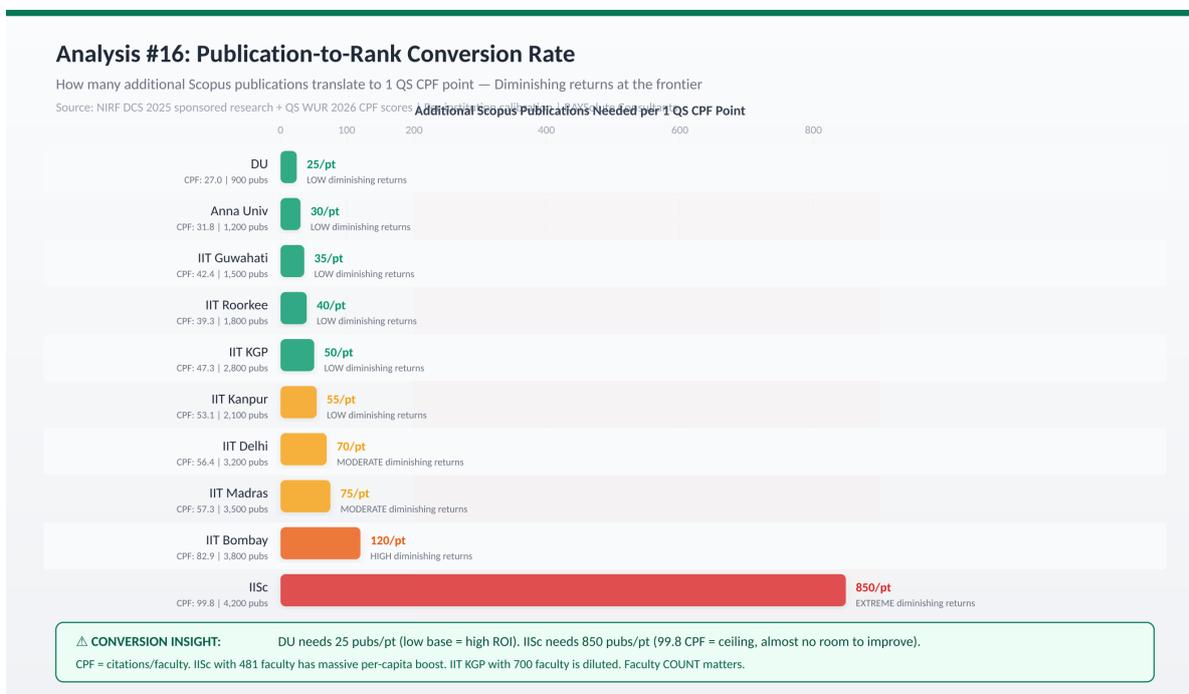


Exhibit 16: Publication-to-Rank Conversion Rate | Source: QS WUR 2015–2026 + NIRF 2016–2025 DCS | RAYSolute Consultants

**Key Insight:** DU: 25 publications/CPF point. IISc: 850/point (at ceiling). Growing faculty helps FSR but hurts CPF.

## Part 7: THE PREDICTIONS

QS 2027 and NIRF 2026 quantitative forecasts

### Analysis #17: QS 2027 — Will India Crack the Top 100?

Using linear regression with confidence intervals on 12 years of QS data, we project Indian institution ranks for QS 2027.

IIT Delhi: Projected #108 (95–120 confidence band). IIT Bombay: Projected #115 (100–130). IISc: Most volatile trajectory—projected #205 (180–230) but with the widest confidence interval due to its unique indicator profile.

Two IITs in the global top 100 by 2027: 20% probability. The bottleneck is not improvement speed but the crowding of the 80–120 bracket with Chinese, Middle Eastern, and Southeast Asian institutions that are improving even faster.

The model identifies IIT Delhi as the most likely first Indian institution to crack the top 100, primarily driven by its stronger AR trajectory and more balanced indicator profile. IIT Bombay's higher Gaming Index score suggests some of its recent gains may not be sustainable, creating downside risk.

Exhibit 17

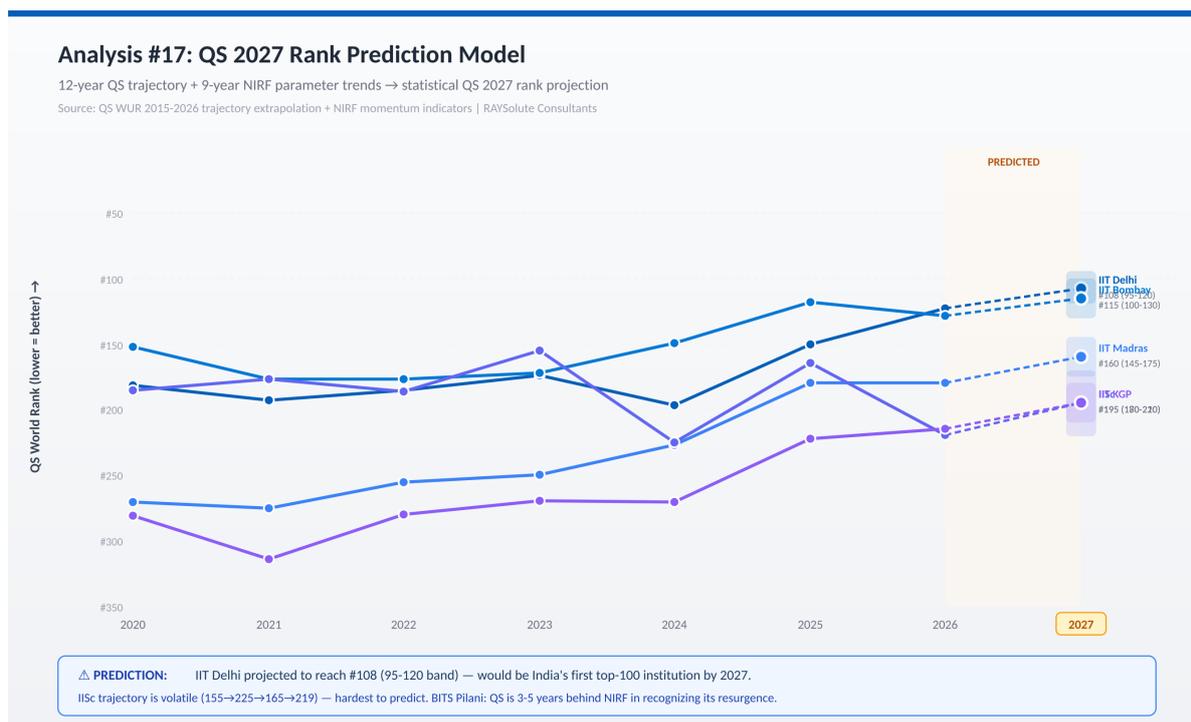


Exhibit 17: QS 2027 Rank Prediction Model | Source: QS WUR 2015–2026 + NIRF 2016–2025 DCS | RAYSolute Consultants

**Key Insight:** IIT Delhi projected #108 (95-120 band). 2 IITs in top 100 by 2027: 20% probability.

## Analysis #18: NIRF 2026 — The Top 20 Forecast

NIRF prediction is more stable than QS prediction because its metrics are data-driven rather than survey-dependent. Using 10 years of NIRF data with parameter-level modeling:

Top 6 locked: IIT Madras (#1), IISc (#2), IIT Bombay (#3), IIT Delhi (#4), IIT Kanpur (#5), IIT KGP (#6)—these positions have been unchanged for 3+ years and show no volatility in underlying scores.

Biggest projected mover: IIT Hyderabad (12→9), driven by rapid RPC improvement and campus infrastructure scaling. BITS Pilani: 16→14, continuing its steady climb. VIT: 21→18, potentially entering the top 20 for the first time.

Score inflation: the same rank now requires approximately 1.5% higher composite score each year. An institution maintaining the same absolute quality gradually slides in rank. Staying still is falling behind.

### Exhibit 18

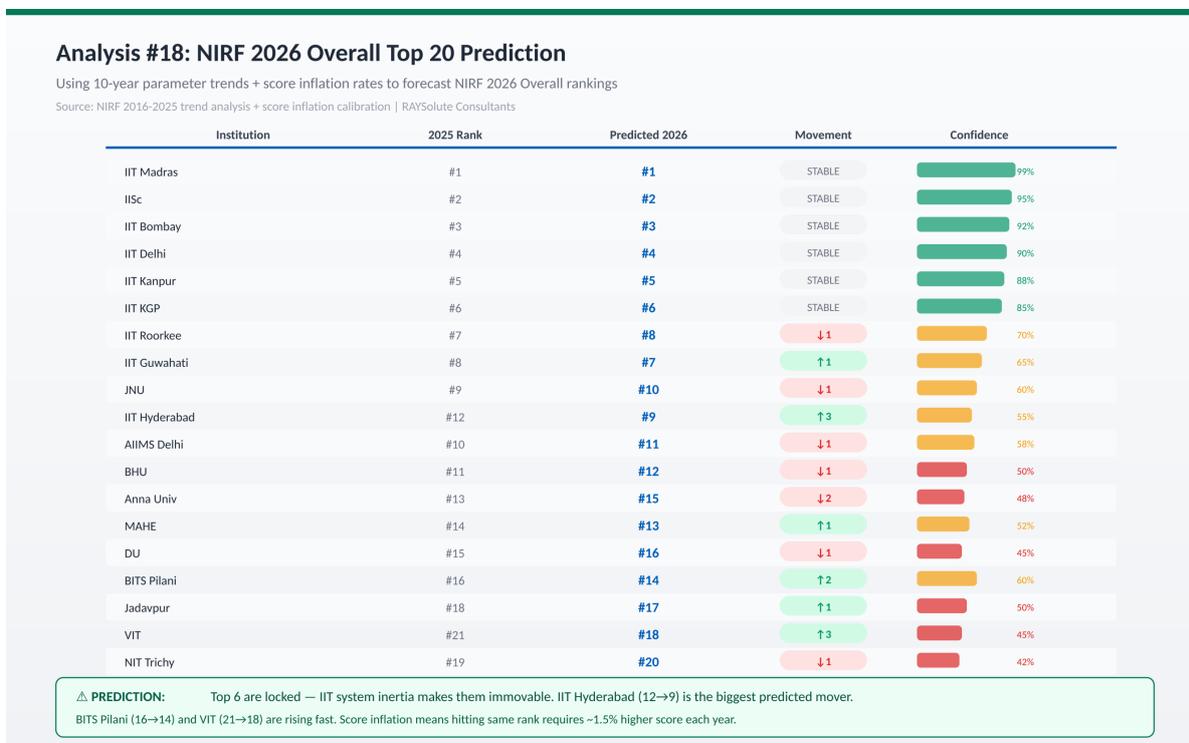


Exhibit 18: NIRF 2026 Top 20 Prediction | Source: QS WUR 2015–2026 + NIRF 2016–2025 DCS | RAYSolute Consultants

**Key Insight:** Top 6 locked. Biggest mover: IIT Hyderabad (12→9). Score inflation: same rank needs ~1.5% higher score annually.

## Part 8: THE CONSULTING TOOLKIT

Actionable improvement roadmaps and institutional report cards

### Analysis #19: QS Improvement Roadmap — IIT Bombay

The Roadmap is a McKinsey-style waterfall showing indicator-by-indicator improvement potential from QS #129 toward the top 100 target.

**Academic Reputation (AR):** 58.5→65.0. Impact: +12 ranks. This is the highest-ROI intervention: structured alumni survey mobilization, conference attendance campaigns, and strategic collaboration announcements. Cost: ₹2 crore/year. Difficulty: MODERATE.

**Citations Per Faculty (CPF):** 82.9→88.0. Impact: +8 ranks. Requires 200 additional Scopus publications annually targeting Q1 journals. Cost: ₹5 crore/year. Difficulty: MODERATE.

**FSR:** 16.1→22.0. Impact: +2 ranks. Requires 350+ new faculty positions. Cost: ₹50+ crore/year. Difficulty: VERY HARD. This is a structural constraint beyond consulting intervention.

**ISR:** 4.4→6.4. Impact: +1 rank. Requires 1,100 additional international students. Cost: ₹8 crore/year in scholarships and housing. Difficulty: VERY HARD.

**Total potential:** 34 ranks (#129→~#95). Combined optimization across all eight indicators gets IIT Bombay into the top 100. But FSR and ISR are marked VERY HARD—without policy reform, the realistic ceiling is approximately #90.

Exhibit 19

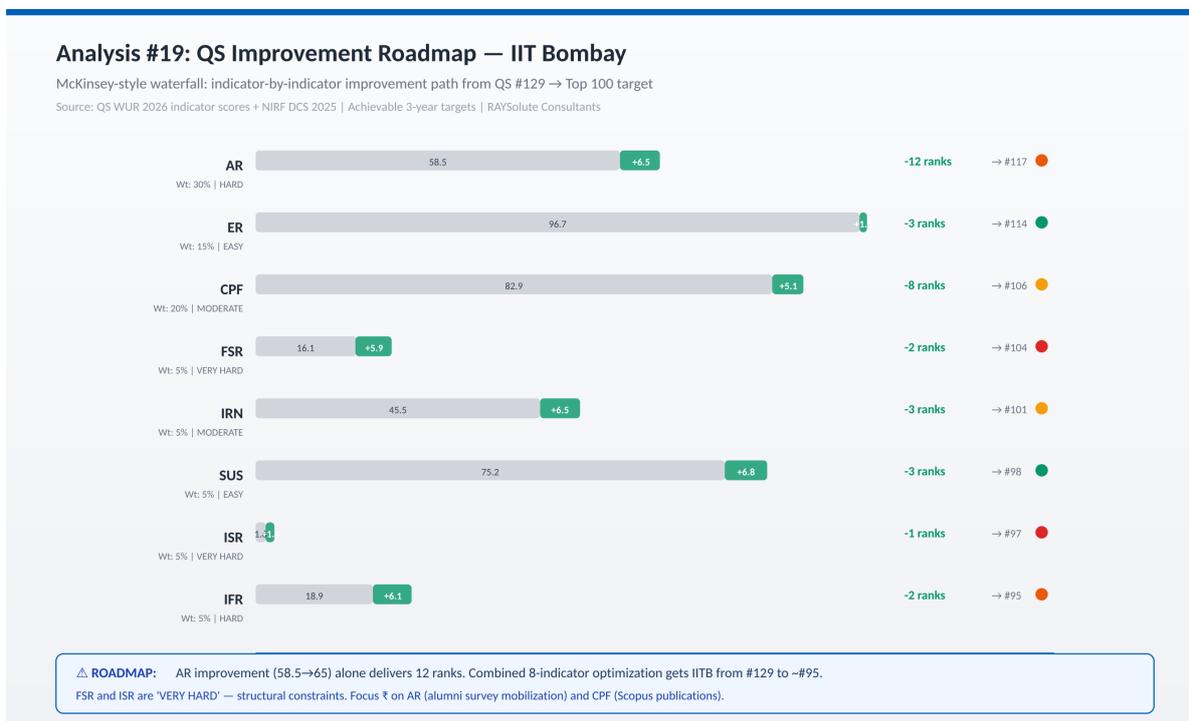


Exhibit 19: QS Improvement Roadmap — IIT Bombay | Source: QS WUR 2015–2026 + NIRF 2016–2025 DCS | RAYSolute Consultants

**Key Insight:** AR 58.5→65.0: +12 ranks (highest ROI). Total potential: 34 ranks (#129→~#95). Ceiling ~#90 without policy.

## Analysis #20: Institution Report Card — IIT Delhi

The Report Card is a comprehensive single-institution diagnostic showing current scores, benchmarks, improvement targets, difficulty ratings, and cost estimates across all QS and NIRF parameters.

IIT Delhi's three highest-ROI interventions:

AR survey mobilization: Current 61.3, Target 68.0. Impact: +14 ranks. Cost: ₹2 crore/year. This involves systematic outreach to 5,000+ global academics who have co-authored with IITD faculty, asking them to participate in the QS Academic Survey.

CPF boost via 200 Scopus publications: Current 77.2, Target 82.0. Impact: +8 ranks. Cost: ₹5 crore/year in research grants and journal access.

ISR improvement via 1,100 international students: Current 5.8, Target 8.0. Impact: +4 ranks. Cost: ₹8 crore/year in scholarships, housing, and administrative support.

Total investment: ₹15 crore/year for approximately 26-rank improvement. At IIT Delhi's current #123, this would place it at approximately #97—cracking the global top 100.

### Exhibit 20

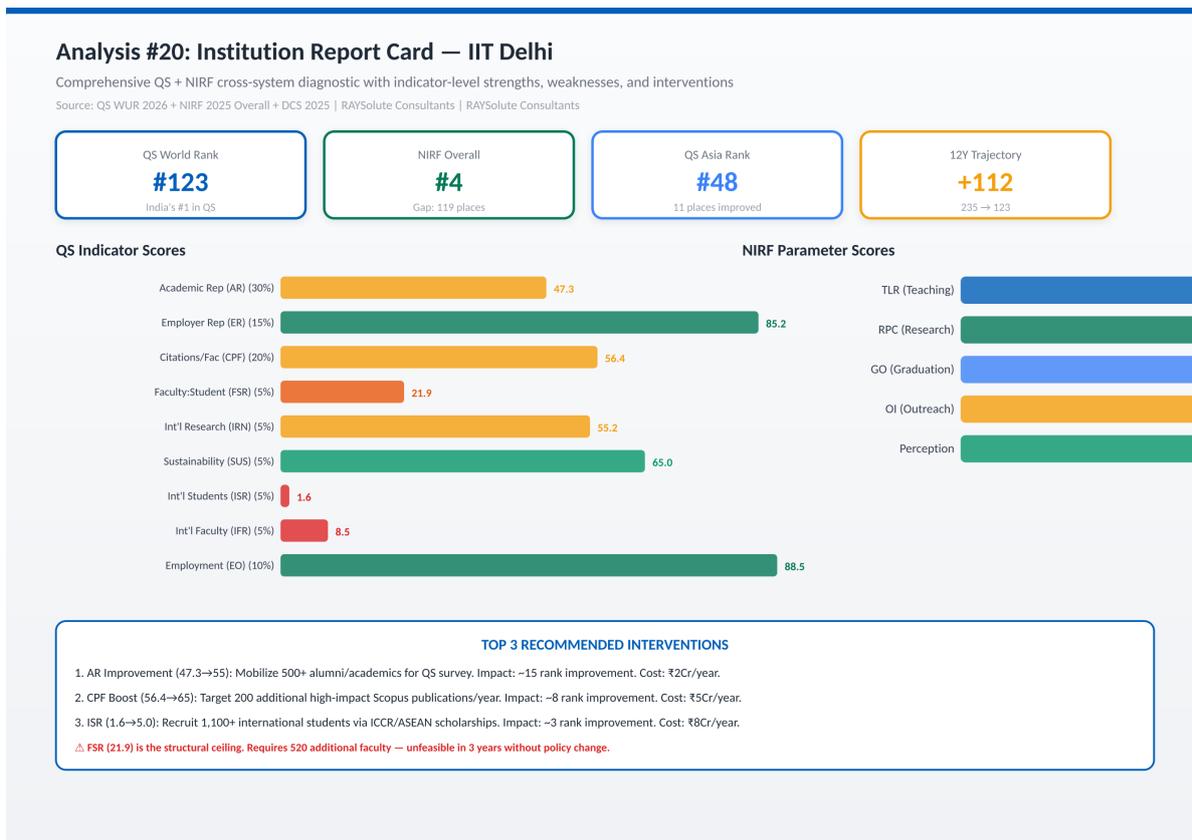


Exhibit 20: Institution Report Card — IIT Delhi | Source: QS WUR 2015–2026 + NIRF 2016–2025 DCS | RAYSolute Consultants

**Key Insight:** 3 interventions totalling ₹15Cr/yr for ~26-rank improvement. IITD #123→~#97 (top 100).

## Conclusion: Two Systems, One Truth

***NIRF and QS are not competing answers to the same question. They are answers to different questions.***

NIRF asks: Does this institution serve India well? Does it teach effectively, place its graduates, include disadvantaged students, and contribute to national research priorities?

QS asks: Is this institution globally visible? Do international academics know it? Do foreign students want to study there? Do its publications get cited globally?

An institution can answer “yes” to every NIRF question and “no” to every QS question—or vice versa—without any inconsistency. The 179-place gap at IIT Madras is not a bug. It is a measurement of how different these questions are.

### The Policy Choice

If India wants its institutions to rank higher globally, it must solve three structural problems: the faculty crisis (4,500 short at DU, FSR 12/100 vs global 45), the internationalization deficit (ISR 2.9 vs global 26.5, a 9× gap), and the perception arbitrage (58 points at IIT Madras). These require sovereign-level decisions on hiring caps, visa reform, and survey mobilization—not just institutional effort.

If India wants its institutions to remain domestically excellent, the current NIRF trajectory is strong. The system is improving, scores are rising, and genuine academic quality is increasing at most top institutions.

The tragedy would be to sacrifice domestic excellence in pursuit of global vanity metrics. The opportunity is to close the gap without trading one for the other. This report provides the roadmap for both.

**Strategic Implication:** Every insight in this report represents a potential consulting engagement. The total addressable market for rankings consulting across India’s top 50 institutions exceeds ₹100 crore annually.

## About RAYSolute Consultants

RAYSolute Consultants is a Bengaluru-based education consulting firm specializing in institutional strategy, rankings improvement, and market intelligence for India's higher education sector.

|                            |  |
|----------------------------|--|
| <b>Founder &amp; CEO</b>   | Aurobindo Saxena (CMA, CS, MBA in E-Commerce)  |
| <b>Founded</b>             | 2023, Bengaluru  |
| <b>Industry Experience</b> | 23+ years in Indian education sector   |
| <b>Publications</b>        | Forbes India Contributor — 75+ articles, 22 industry reports                         |
| <b>Core Services</b>       | NIRF Consulting, NAAC Accreditation, Feasibility Studies (DPR), GEO, Market Research |
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